

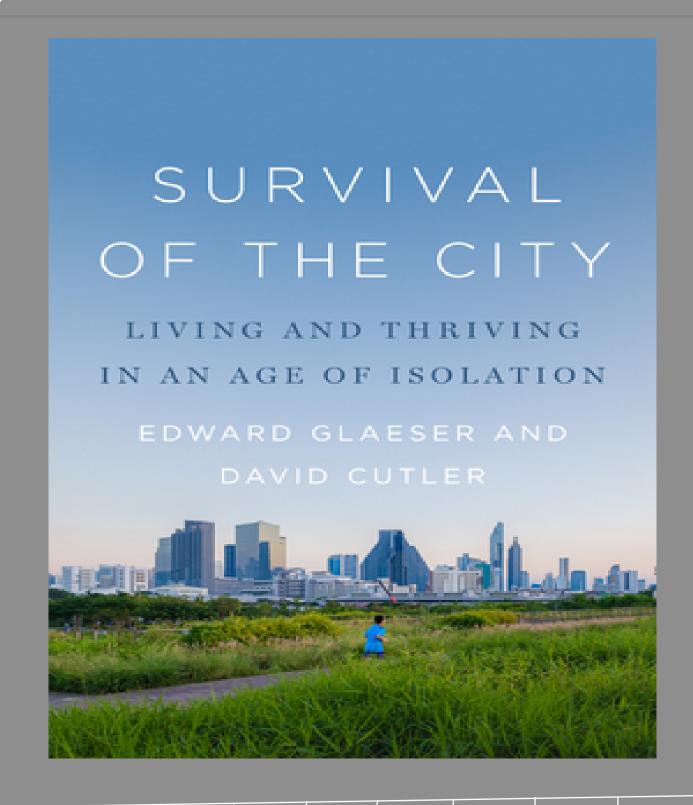
# Survival of the City

**Ed Glaeser** Harvard University

28. Oct. 2021 Markus Brunnermeier

## New Book by Ed Glaeser and David Cutler





### **Resilience** of Cities







- Which cities bounce back after a shock?
  - Organically grown (bottom-up) Jane Jacobs
  - Designed by centrally (top-down)
    Robert Moses
- Can we learn something about resilience of autocracy vs. democracy?
- Is countryside more resilient, less specialized?
  - Agglomeration leads to specialization
  - Spillover and spillbacks different social norms
  - But "Stadtluft macht frei" (city air is liberating) Vaccination rates
  - Trust in authorities
  - Redundancies

# Covid and city design



- Fewer high rise buildings (lift fear)
  - From sky scrapers to office parks
  - Spread out cities ⇒ traffic
- Donut effect due to Covid for metropolitan areas
  - City centers are struggling, suburbs thriving



- Smart cities
  - Digitalization New form of hygiene management (like sewage in 19<sup>th</sup> century)

# "Zooming" not Zoning and cities - WFH

acade<sub>my</sub>

- **Telecommutuing** ⇒ redesigning traffic, physical transport
- Impact on climate change
- Impact on real estate prices
  - Higher prices in suburbia?
  - Higher office vacancy rate
  - Change in office design
- Impact on couples/marriages
  - Fewer long-distance relationships
  - Better gender equality?
  - More children?



# Virtual, Physical, and Social Mobility



- Virtual mobility enables
- Physical mobility of the rich ... leaves poor behind
  - Does zoom make it easier for the rich to leave?
  - More segregation?
- Social mobility can not be easily promoted

- Enhanced competition among cities
  - Good: improved governance
  - Bad: tax revenue for social mobility programs d

## **Poll Questions**



- 1. Will Covid-19 affect cities differently than 9/11?
  - a. Yes

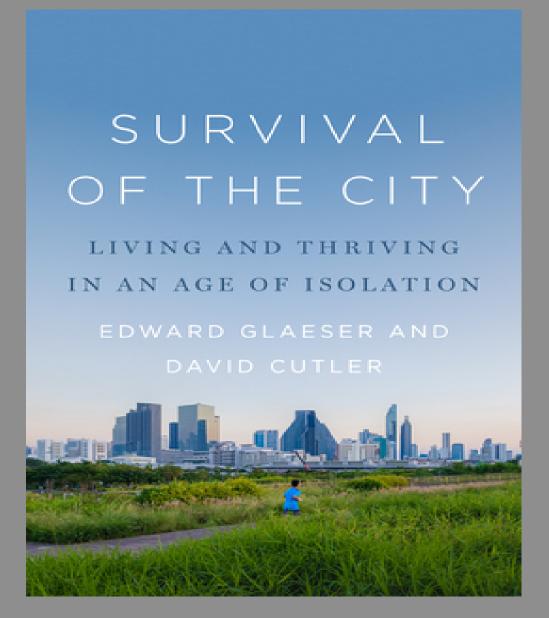
- b. No
- 2. What cities will be hurt most by the double shock of zoom and Covid?
  - a. Mega cities
  - b. Metropolitan
  - c. Midsized
- 3. What share of the US labor force will be working remotely in 3-5 years?
  - a. Below 10%
  - b. 10% 20%
  - c. Above 20%

R I N

> C E T

#### **Princeton**Webinar

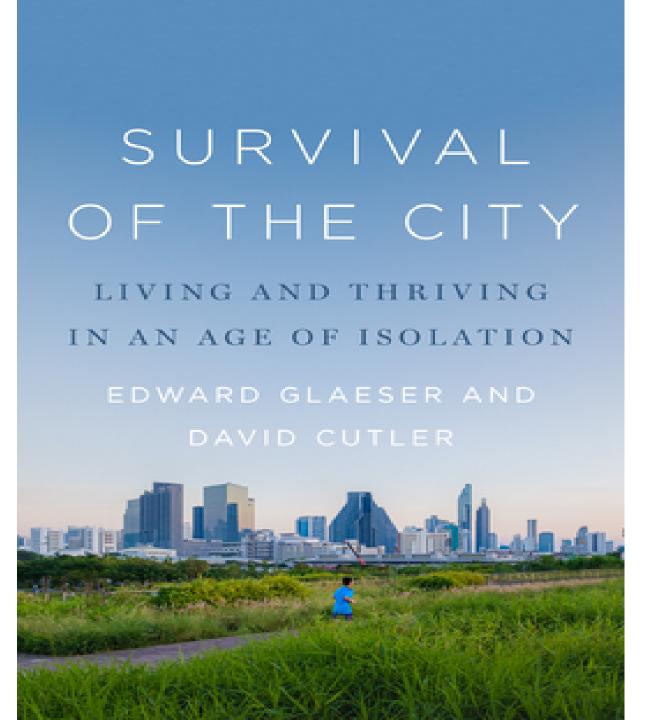




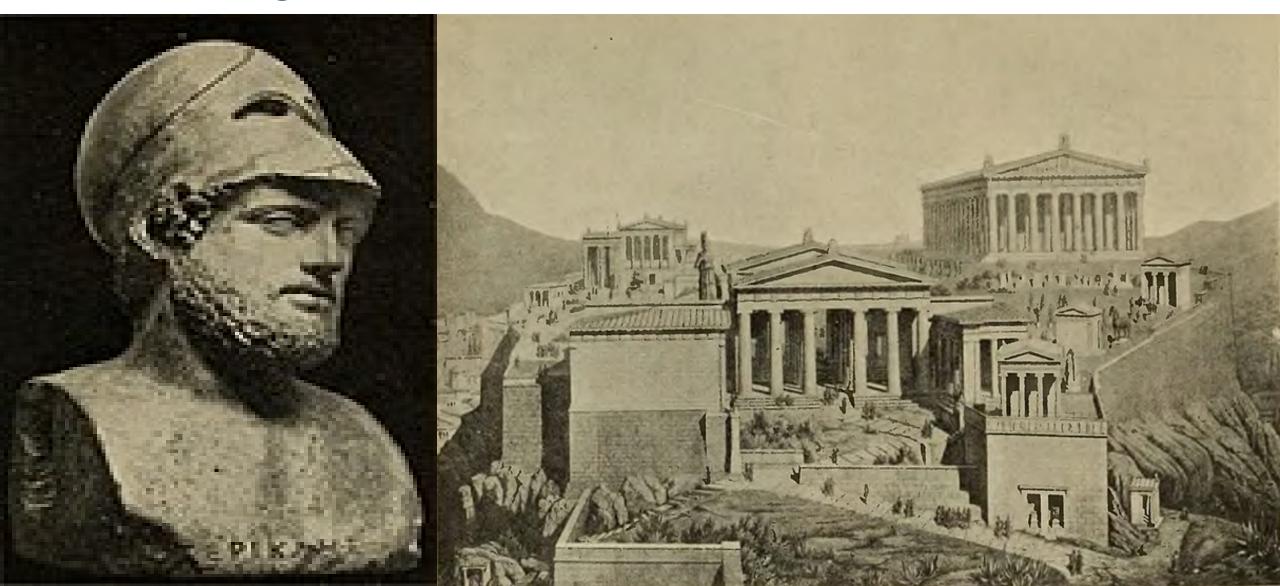
Markus Brunnermeier

28. Oct. 2021

Princeton



# The Plague of Athens (430 B.C.E)



## The Limited Impact of the Antonine Plague



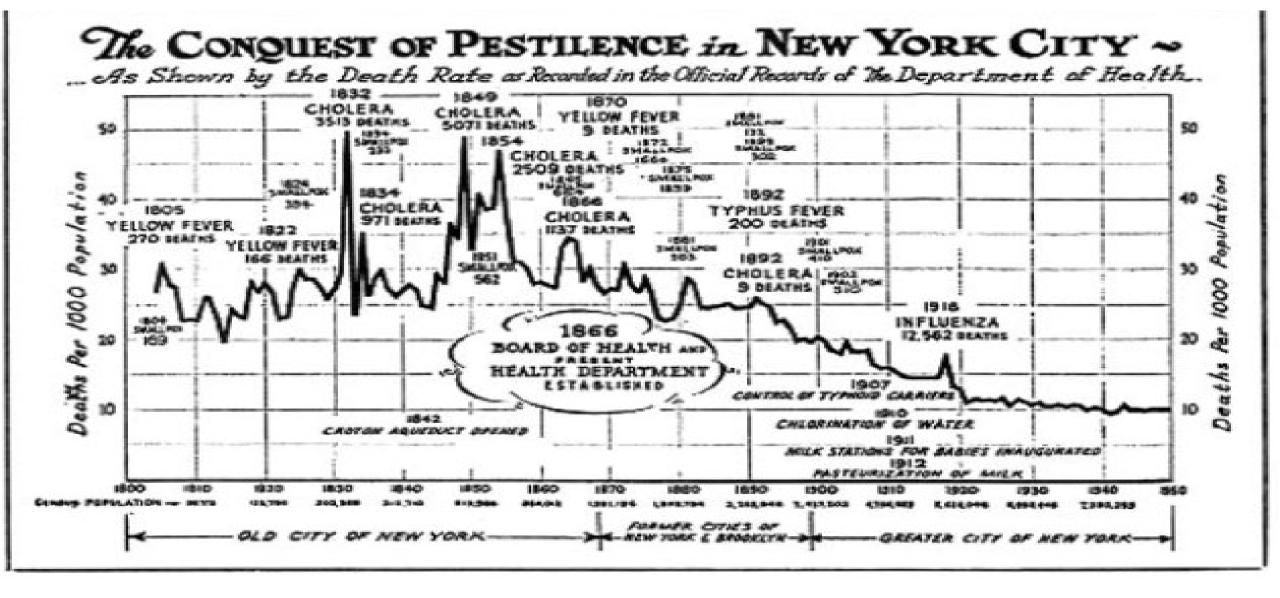
# The Cyprian Plague of the Third Century



## Justinian's Flea



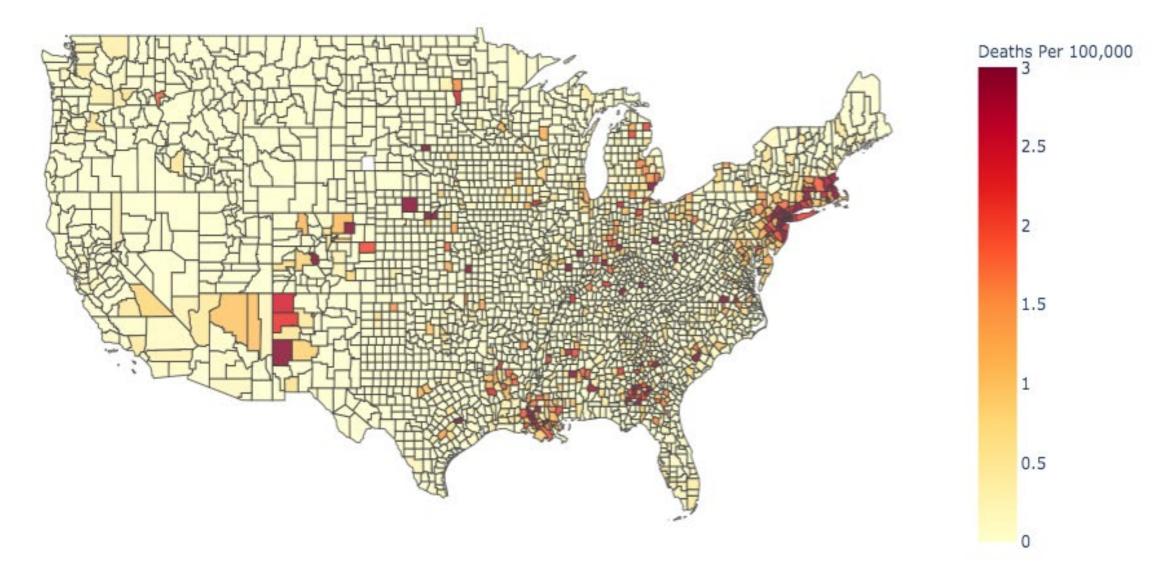


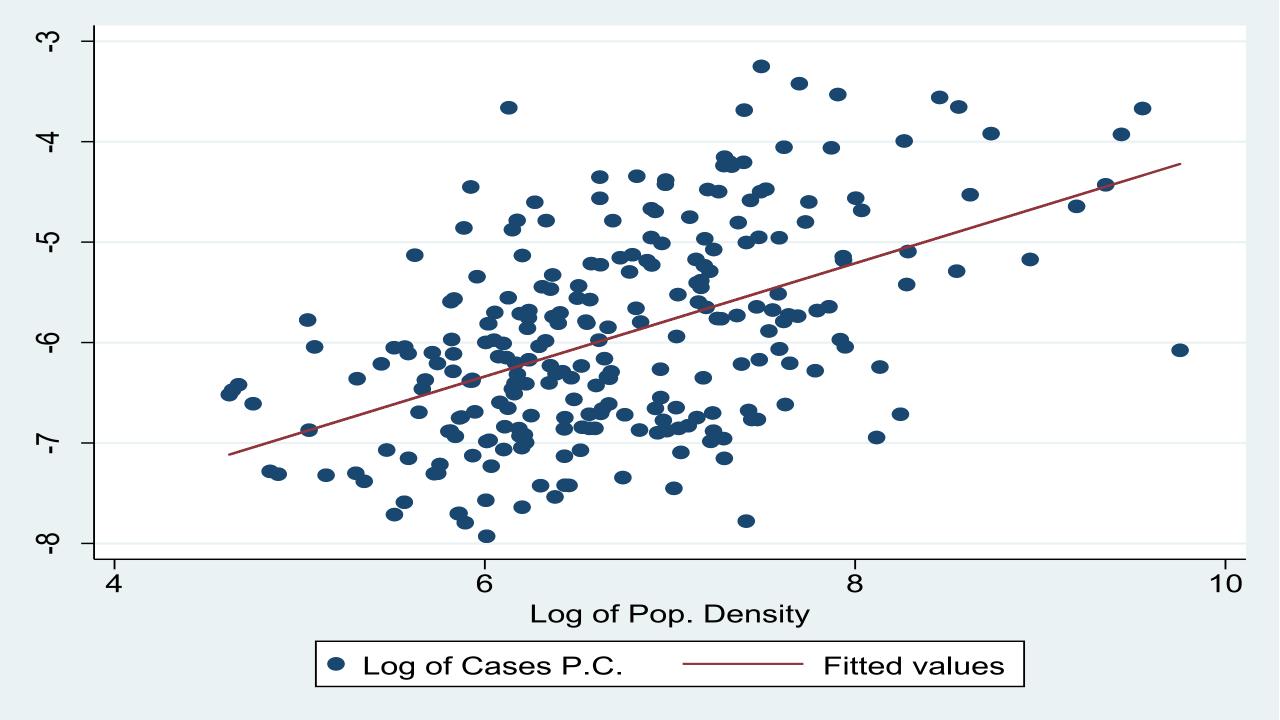


New York City's Department of Health shows the timeline of the city's mortality rate, which sharply dropped with the provision of clean water in the nineteenth century.

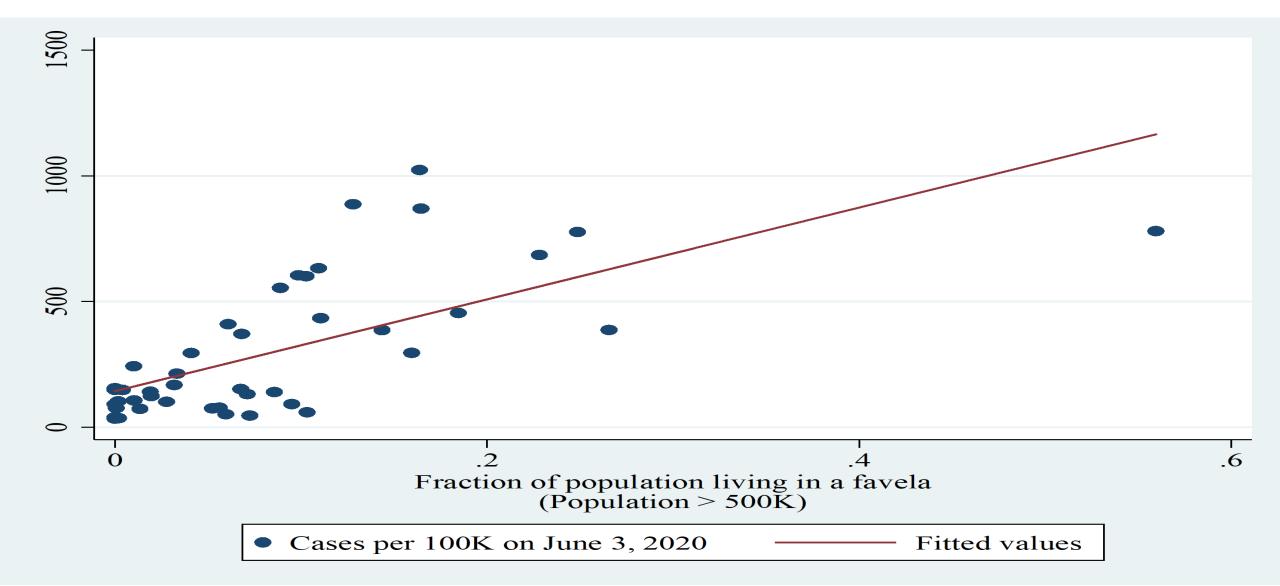
New York City Department of Health and Mental Hygiene

4/30/20 Daily New Deaths (7-Day Average) Per 100,000

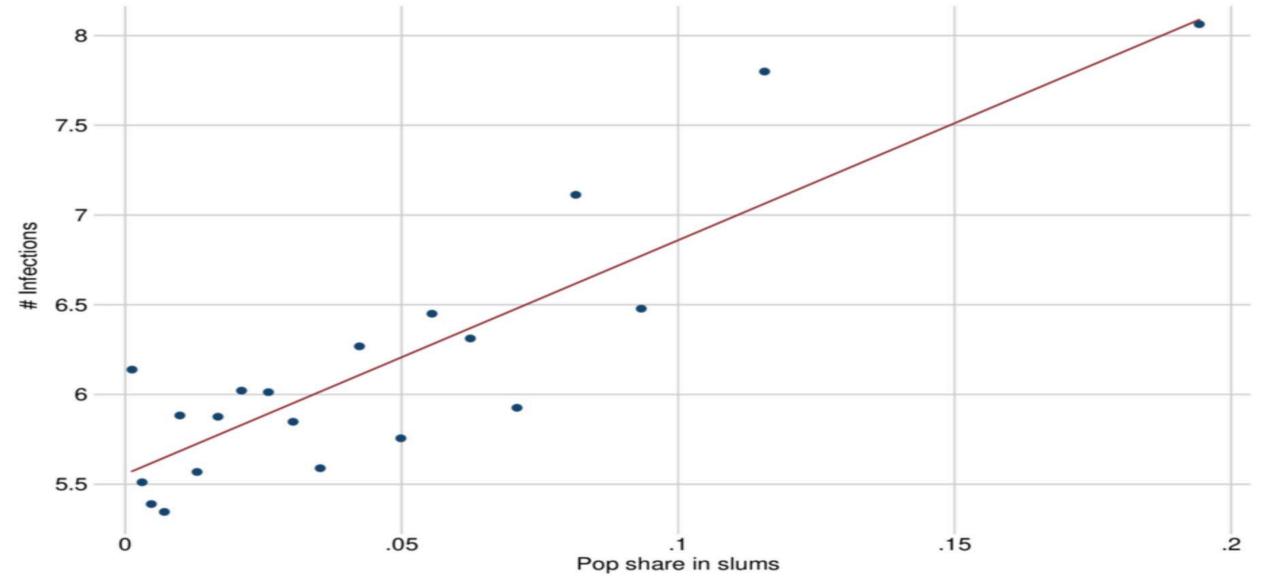




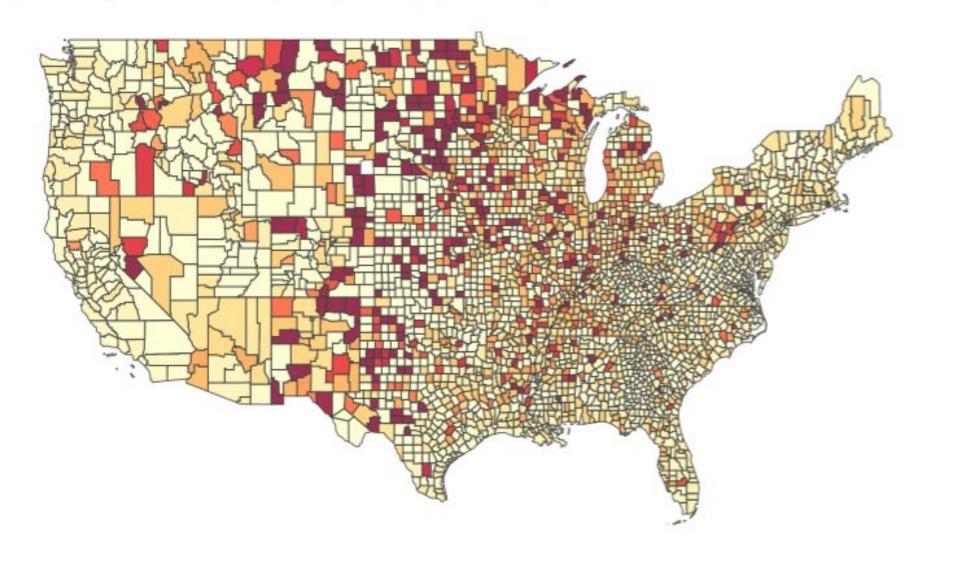
## Brazil Results (w.Chauvin and Kestelman)

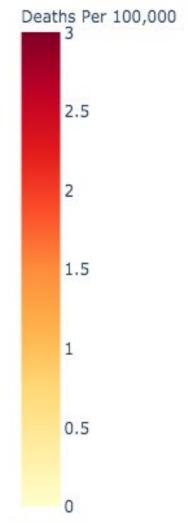


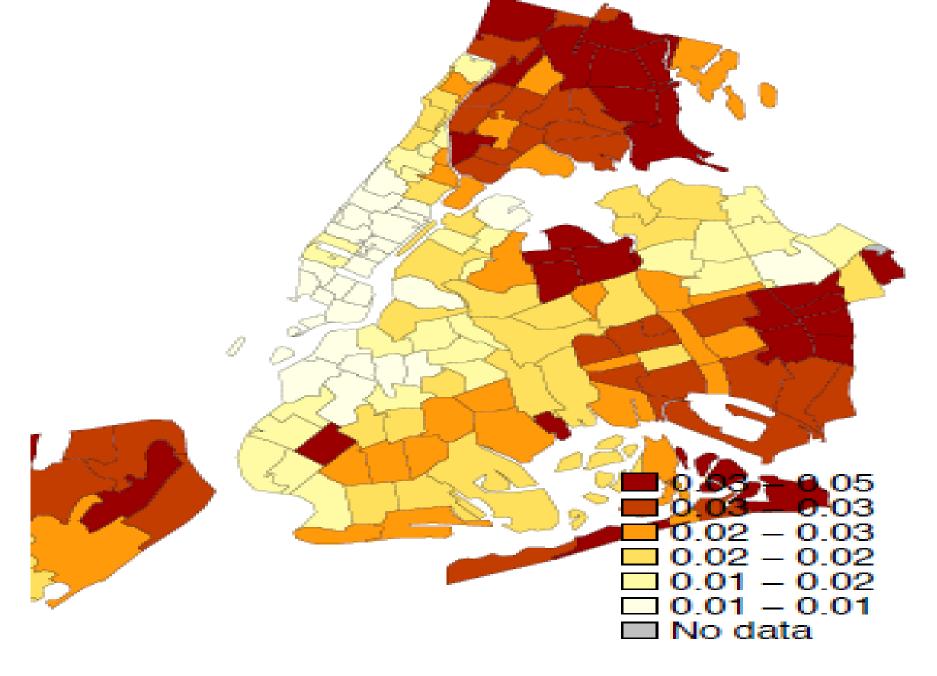
# Results from India (Asher and Novosad)



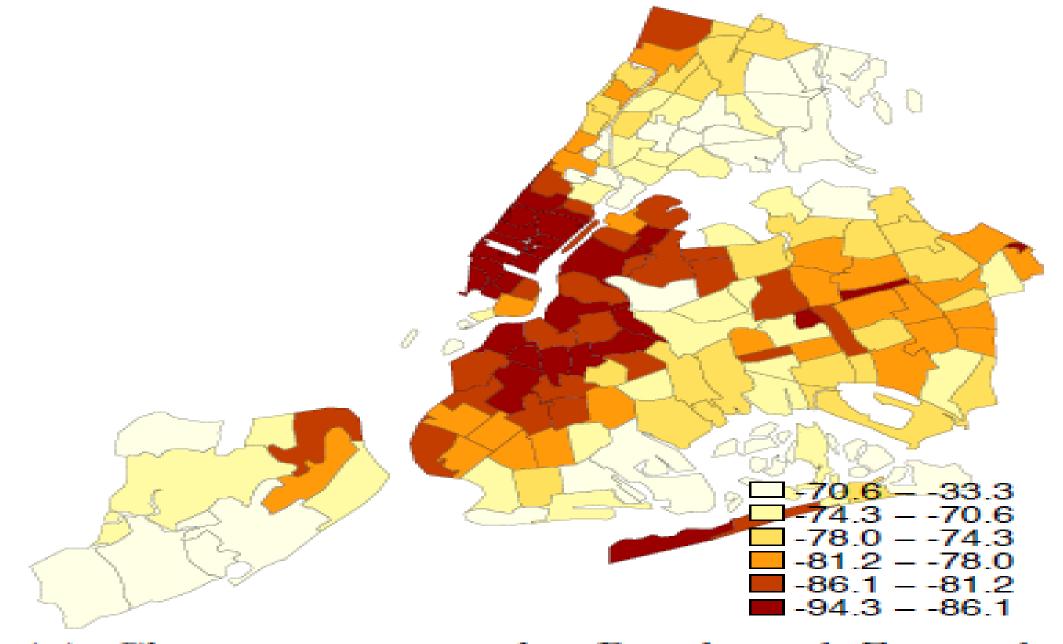
#### 11/30/20 Daily New Deaths (7-Day Average) Per 100,000



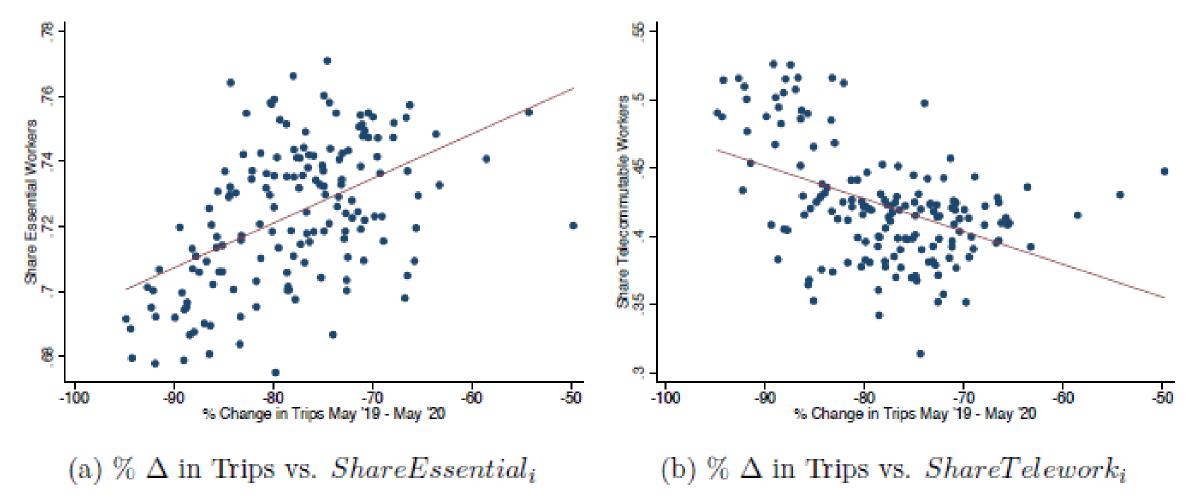




(b) Cases per Person

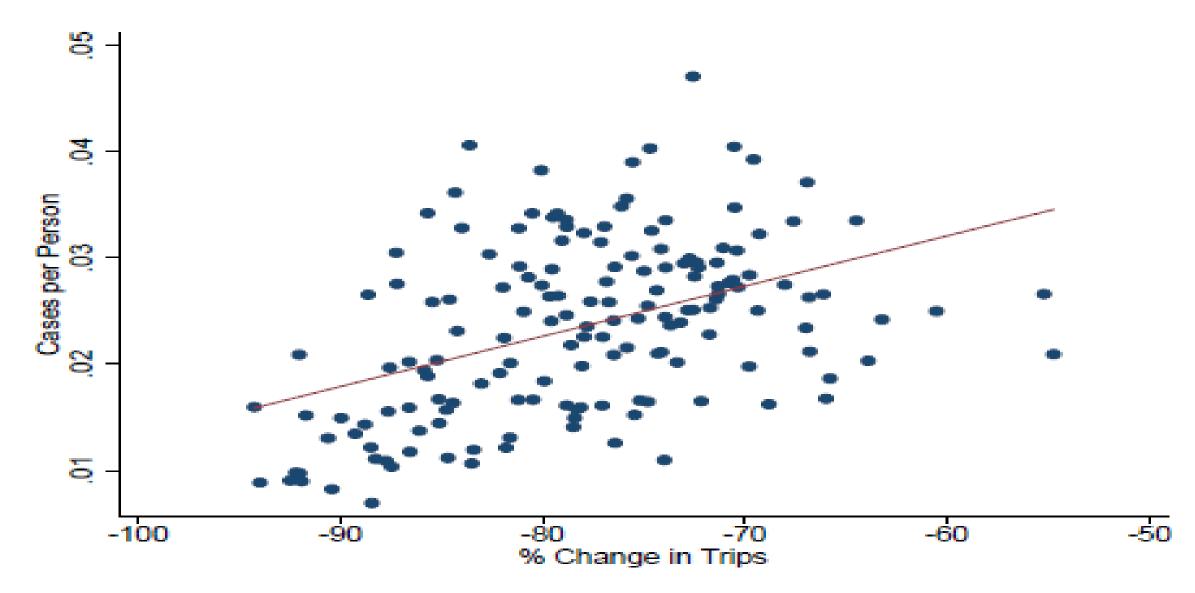


(a) Change in Trips, by Residential Zip code (SafeGraph)



Source: % Change in trips from SafeGraph Weekly Patterns Data, using visitors traveling from home. % Change in trips calculated between May 13-19, 2019 and May 4-10, 2020. Share Essential workers calculated from DE and MN 4-digit NAICS essential industries. Share Telework created at the zip level using data from Dingel and Neiman (2020) weighted by local neighborhood employment composition.

Figure A1: Correlation between Travel Change and COVID-19 Cases per Person in NYC



Source: Cases per person from NYC Health Department, available at https://www1.nyc.gov/site/doh/covid-19-data.page. % Change in trips from SafeGraph Weekly Patterns Data, using visitors traveling from home. % Change in trips calculated between May 13-19, 2019 and May 4-10, 2020.

Table 1: Multiple City Demographics

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	$ln(Cases_i)$	$ln(Cases_i)$	$ln(Cases_i)$	$ln(Cases_i)$	$ln(\hat{Cases_i})$	$ln(\hat{Cases_i})$	$ln(Cases_i)$
	OLS	OLS	OLS	OLS	OLS	IV	IV
$\%\Delta Trips_i$	0.019***	0.015***	0.019***	0.008***	0.007***	0.051***	0.025***
	(0.002)	(0.002)	(0.002)	(0.002)	(0.002)	(0.005)	(0.009)
$\%AfAm_i$		0.573***			0.142*		0.134
		(0.073)			(0.081)		(0.086)
$ln(Age_i)$			-0.780***		0.289		-0.131
			(0.215)		(0.232)		(0.302)
$ln(Inc_i)$				-0.623***	-0.627***		-0.378***
				(0.053)	(0.072)		(0.137)
R-Sq.	0.531	0.571	0.549	0.648	0.652		
Root MSE						0.626	0.469
Obs.	448	448	448	448	448	448	448
F-Stat.						83.82	81.12
	Fixed Effects						
CBSA	$\mathbf{X}$	X	X	X	X	X	X

Notes: The dependent variable is total cases per capita in zip code i. All columns control for log of healthcare employment. Columns (1)-(5) implement versions of Equation (1),  $ln(TotalCases_i) =$  $\alpha + \beta \% \Delta Trips_i + City_c + \varepsilon_i$ , each column adding additional demographics. Columns (6)-(7) implement versions of Equation (1.2),  $ln(TotalCases_i) = \alpha + \beta\%\Delta Trips_i + City_c + \varepsilon_i$ . Equation (1.1) available upon request. Specifications (6) and (7) include both the teleworking and essential share instruments. Robust standard errors included in parentheses.

Significance: \*p < 0.10,\*\*\* p < 0.05,\*\*\*\* p < 0.01

Table 3: NYC Panel Results: SafeGraph Trips

	(1)	(2)	(3)	(4)	(5)
	$ln(New_{it})$	$ln(New_{it})$	$ln(New_{it})$	$ln(New_{it})$	$ln(New_{it})$
	OLS	IV	IV	IV	IV
	Panel A: Full Sample				
Of ATE :	0.000	0.061***	0.044***	0.046***	0.030***
$\%\Delta Trips_{i,t-2}$	-0.002				
D. MOD	(0.002)	(0.004)	(0.007)	(0.006)	(0.007)
Root MSE	0.382	0.625	0.554	0.525	0.413
Observations	2045	2045	2045	2045	2045
First Stage F-Stat.		156.820	100.222	66.096	17.374
	Panel B: S	plit Sample	(2020w11 - 2	2020w17 vs.	2020w18 - 2020w23)
$\%\Delta Trips_{i,t-2} \times 1^{st}Half$	0.000	0.066***	0.047***	0.050***	0.034***
70∆170p3 <sub>i,t-2</sub> ∧ 1 11aaj	(0.002)	(0.006)	(0.007)	(0.007)	(0.007)
$\%\Delta Trips_{i,t-2} \times 2^{nd}Half$	-0.004*	0.059***	0.042***	0.043***	0.026***
$\wedge 0\Delta I \cap ps_{i,t-2} \wedge 2 \cap I \cap i$	(0.002)	(0.005)	(0.007)	(0.007)	(0.008)
Root MSE	0.381	0.636	0.555	0.527	0.415
Observations	2045	2045	2045	2045	2045
	2040	149.913	85.900	55.9 <b>6</b> 1	10.712
First Stage F-Stat.		149.913	89.900	106.66	10.712
	Controls				
$\%AfricanAmerican_i$			X	X	
$ln(Age_i)$			X	X	
$ln(Inc_i)$			X	X	
			Fixed Effects		
$Zip_i$	X				X
$Borough_i$				X	
$Week_t$	$\mathbf{X}$	$\mathbf{X}$	X	X	X

#### The Pre-Covid Urban Weaknesses

- Cities bringing productivity but not upward mobility
  - Why are cities good for adults but bad for kids (at least some kids)?
- Successful cities are becoming permanently unaffordable
  - The triumph of insiders over outsiders.
- The Unhappiness over Policing and Incarceration
  - The incomplete triumph of urban safety

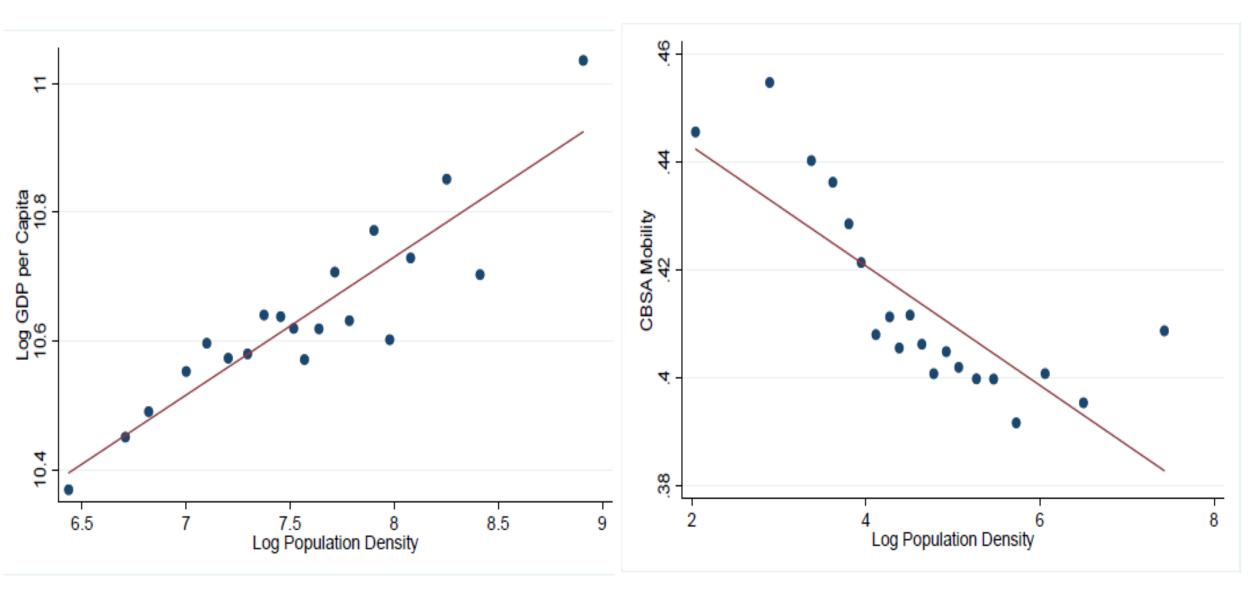


FIGURE 1. RELATIONSHIP BETWEEN DENSITY AND PER CAPITA GDP

FIGURE 3. RELATIONSHIP BETWEEN DENSITY AND METRO AREA MOBILITY

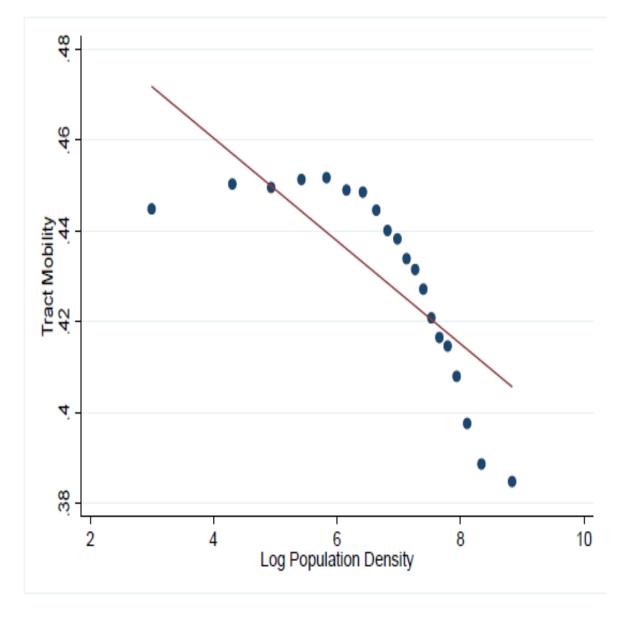
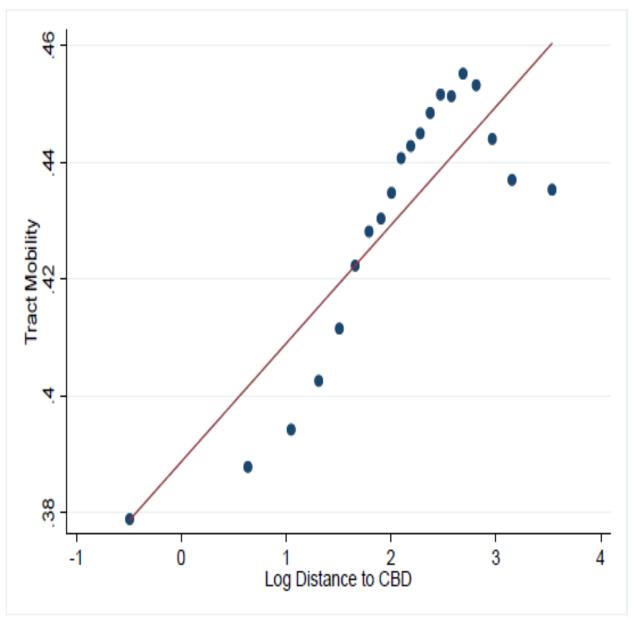


FIGURE 4. RELATIONSHIP BETWEEN DENSITY AND TRACT MOBILITY



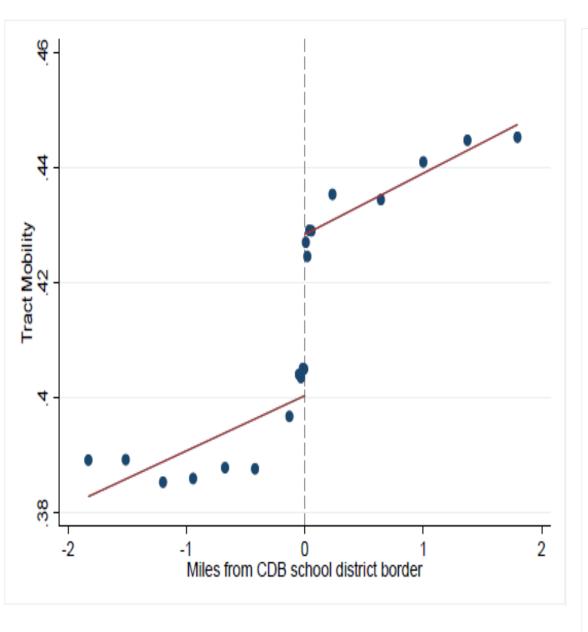
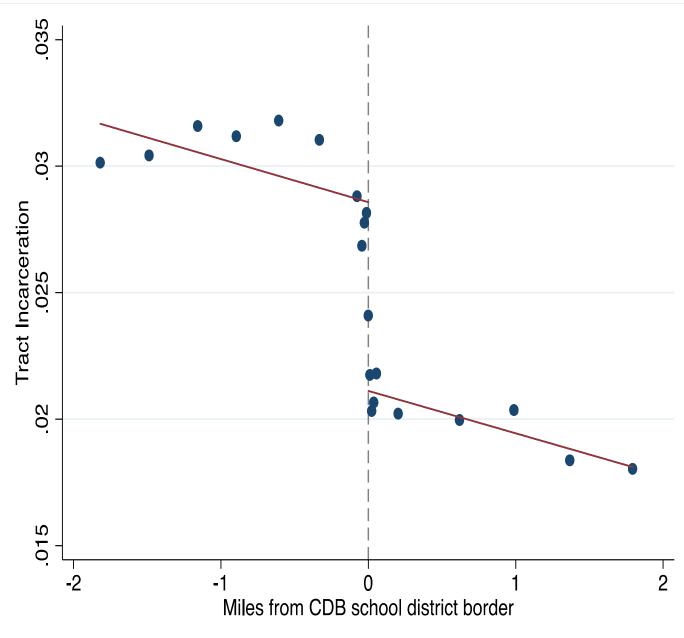
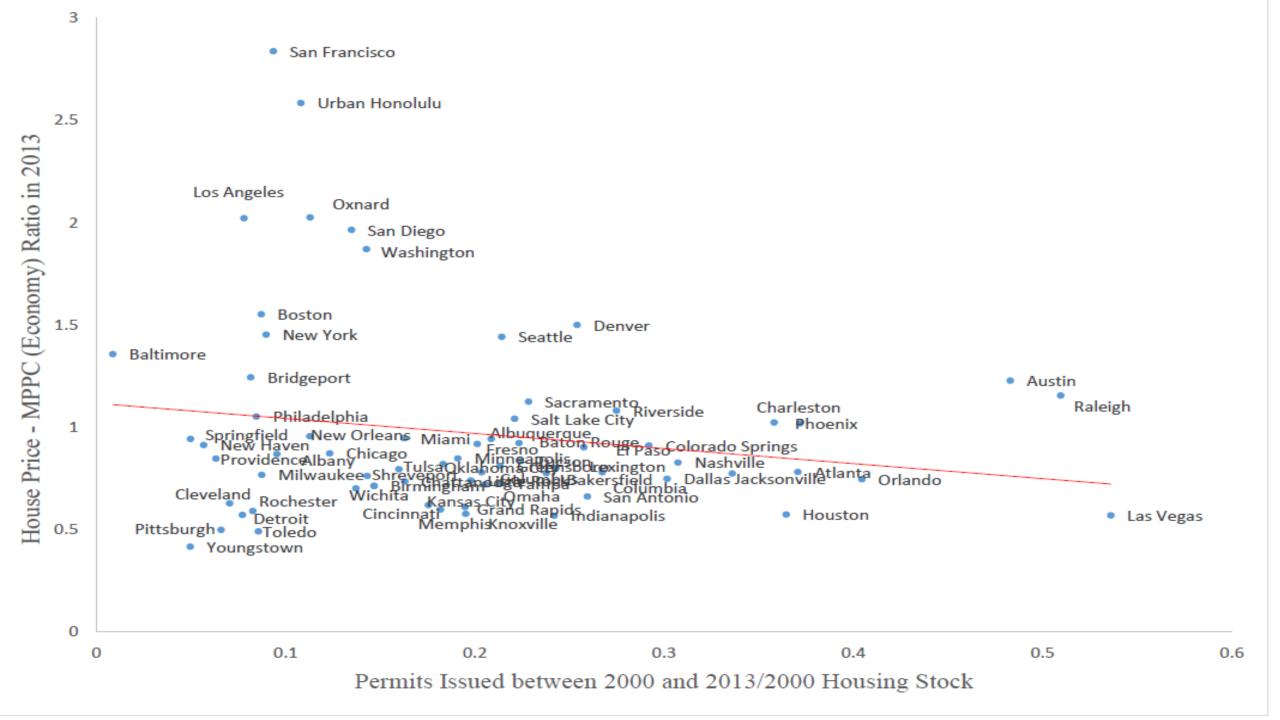
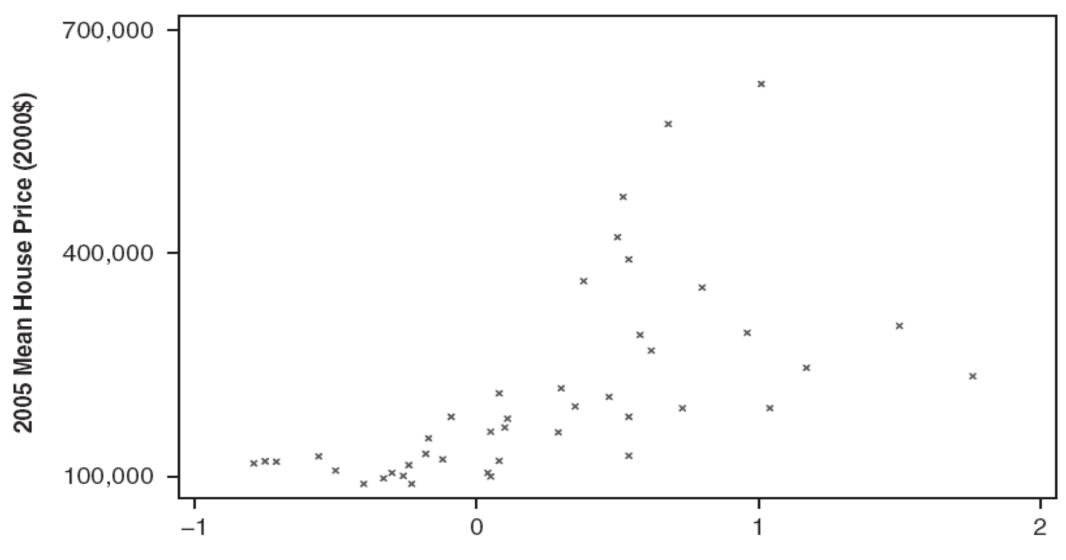


FIGURE 6. MOBILITY AT THE BORDER OF A CENTRAL CITY SCHOOL DISTRICT



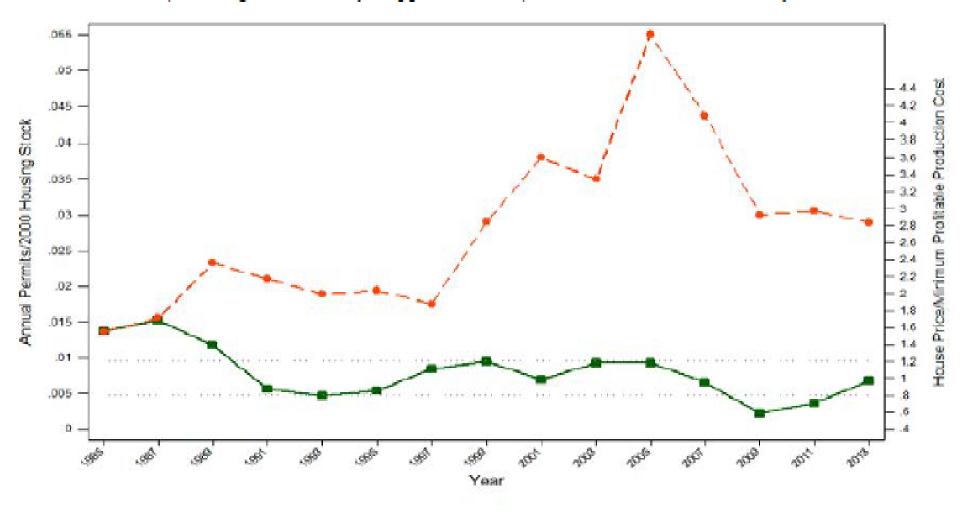


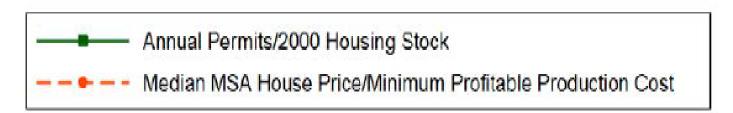
#### HOME PRICES AND LOCAL LAND-USE REGULATION



Wharton Residential Land Use Regulatory Index

Panel C (Growing, Inelastically-Supplied Market): San Francisco-Oakland-Hayward, CA





Panel B (Growing, Elastically-Supplied Market): Atlanta-Sandy Springs-Roswell, GA

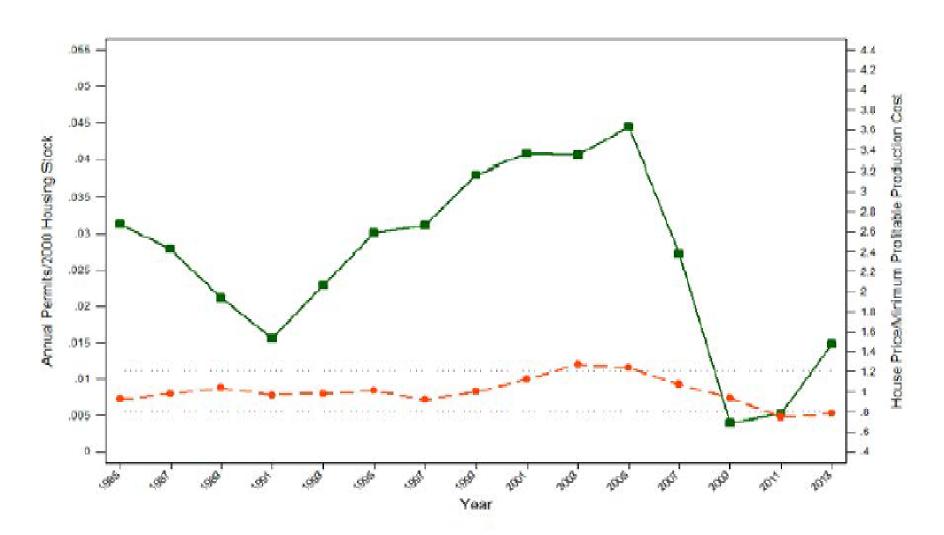
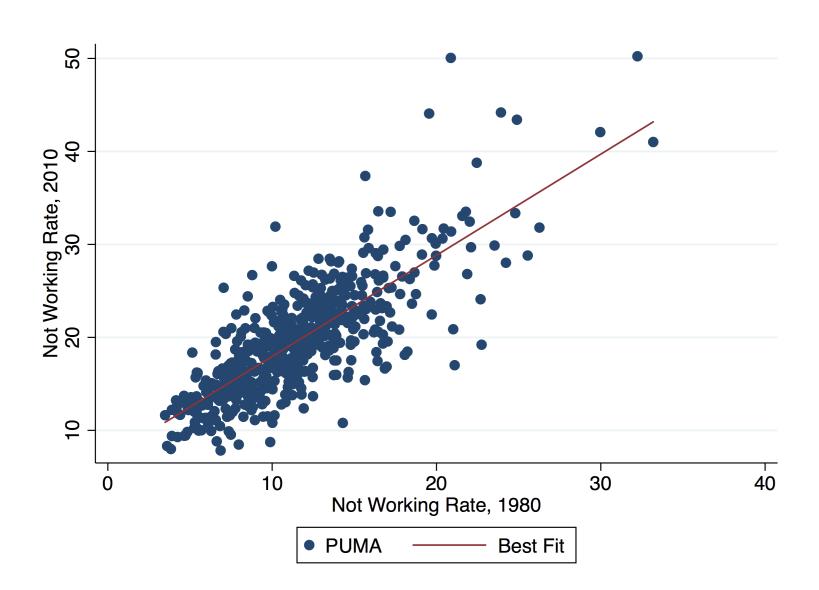


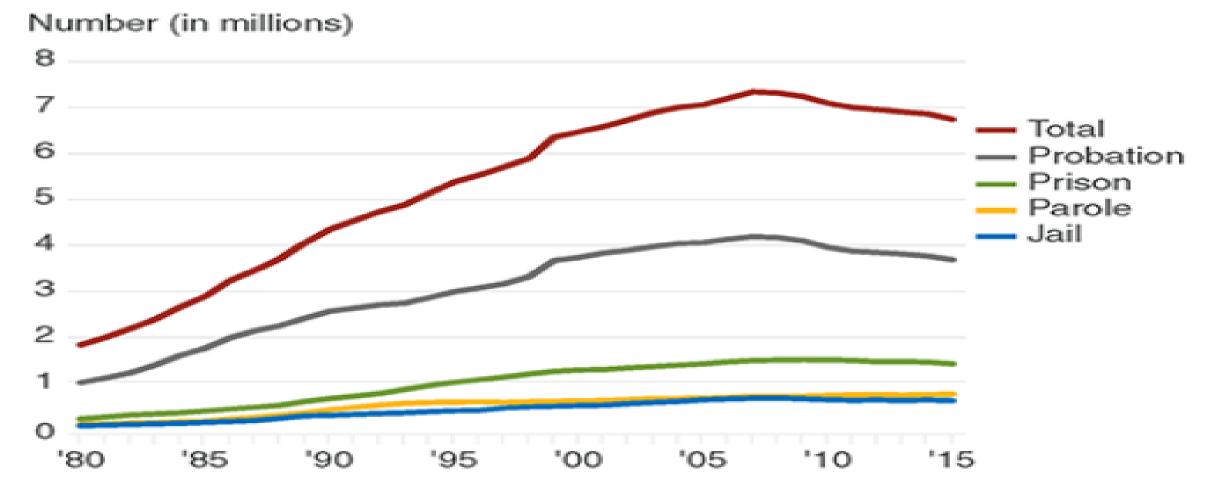
Table 3: Housing Net Worth – 30 Year Changes (\$2013)							
	19	983	2013				
Percentile	18-24 year olds	45-54 year olds	18-24 year olds	45-54 year olds			
50	\$0	\$87,120	\$0	\$30,000			
75	\$0	\$152,159	\$0	\$109,000			
90	\$24,803	\$248,818	\$5,500	\$250,000			
95	\$47,488	\$353,190	\$43,000	\$400,000			
99	\$141,808	\$862,359	\$95,000	\$1,000,000			
Percentile	25-34 year olds	55-64 year olds	25-34 year olds	55-64 year olds			
50	\$0	\$94,184	\$0	\$60,000			
75	\$45,352	\$161,886	\$21,000	\$167,000			
90	\$91,827	\$255,361	\$74,000	\$350,000			
95	\$123,135	\$353,190	\$140,000	\$543,000			
99	\$230,751	\$760,380	\$256,000	\$1,500,000			
Percentile	35-44 year olds	65-74 year olds	35-44 year olds	65-74 year olds			
50	\$55,799	\$82,411	\$6,000	\$100,000			
75	\$118,660	\$150,136	\$58,200	\$225,000			
90	\$180,763	\$279,972	\$168,000	\$440,000			
95	\$247,349	\$426,936	\$300,000	\$701,000			
99	\$531,198	\$941,840	\$1,025,000	\$2,000,000			

Notes: Data compiled from the 1983 and 2013 Survey of Consumer Finances using publicly available samples.

#### Persistence of not working rates



#### Total adult correctional population, 1980–2015



Source: Bureau of Justice Statistics, Annual Survey of Jails, Annual Survey of Parole, Annual Survey of Probation, Census of Jail Inmates, and National Prisoner Statistics, 1980–2015.

# Farm to Factory to Urban Service Workers: to Extreme Pandemic Vulnerability







### Closure Rates by Industry (circa April 1, 2020) Exp Closed Current v Jan

December

Weeks COVID

Will Last

Employment

Currently

Closed

	Mean	$^{\mathrm{SD}}$	Mean	$^{\mathrm{SD}}$	Mean	SD	Mean	SD					
Panel A: Raw Data													
All Retailers, except Grocery	0.53	0.50	0.45	0.50	14.1	9.5	0.49	0.42					
Arts and entertainment	0.70	0.46	0.42	0.49	17.5	11.3	0.40	0.46					
Banking/finance	0.19	0.39	0.25	0.43	16.1	10.9	0.81	0.33					
Construction	0.32	0.47	0.38	0.49	14.3	10.3	0.66	0.40					
Health care	0.45	0.50	0.29	0.45	15.1	10.4	0.69	0.37					
Other	0.39	0.49	0.35	0.48	16.6	11.2	0.70	0.41					
Personal Services	0.86	0.34	0.39	0.49	11.8	8.3	0.35	0.40					
Professional Services	0.21	0.41	0.29	0.45	15.7	10.6	0.80	0.41					
Real Estate	0.37	0.48	0.30	0.46	15.8	11.4	0.70	0.41					
Restaurant/Bar/Catering	0.56	0.50	0.52	0.50	13.1	8.7	0.24	0.37					
Tourism/Lodging	0.61	0.49	0.45	0.50	16.2	10.0	0.30	0.35					
Total	0.45	0.50	0.37	0.48	15.5	10.6	0.58	0.44					
N	4413		3953		4000		3935						

## Will we ever go back to the office?



#### **KASTLE BACK TO WORK BAROMETER**

10.4.21

Weekly Occupancy Report from Kastle Access Control System Data

#### OCCUPANCY OVER TIME - MARCH 4, 2020 TO SEPTEMBER 29, 2021



\*On March 22, 2021, Kastle moved from daily to weekly data reporting to provide a more robust and comprehensive picture of office occupancy. We have also recalculated data back to the start of the time series for consistency. This has only a marginal impact on most cities and the national average.



## The Age of Centrifugal Cars (and Radios and TVs)



## Killed Urban Industry, Like NYC Garments



## So, why didn't these...





Image by ChtiTux

Image by Danamania

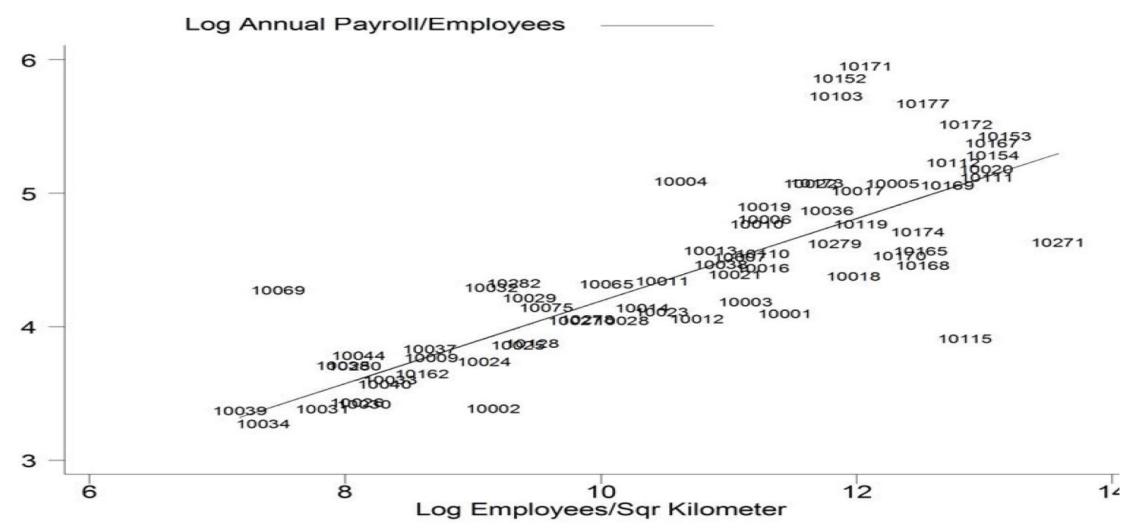
# ...Kill finance and urban information industries?





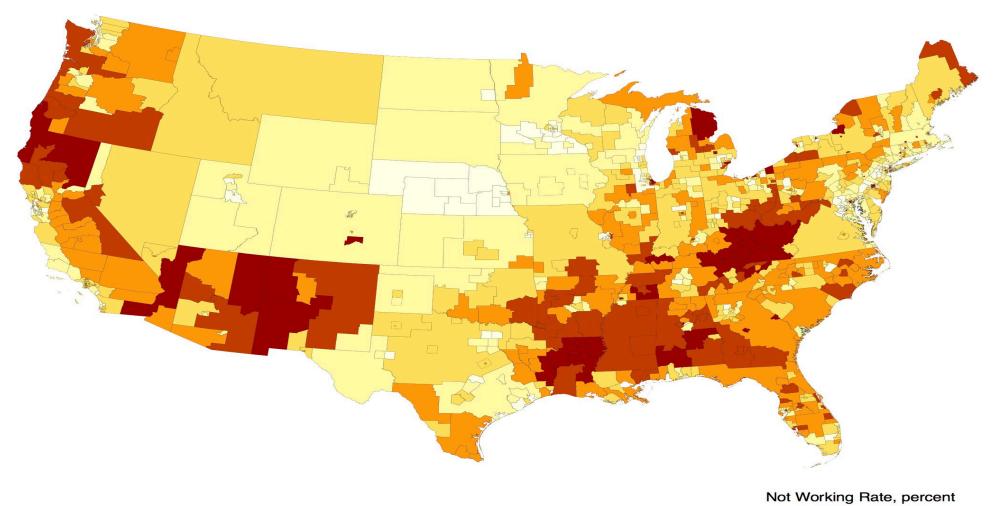
Image by Runner1928

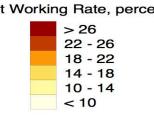
## Density and Income in Manhattan



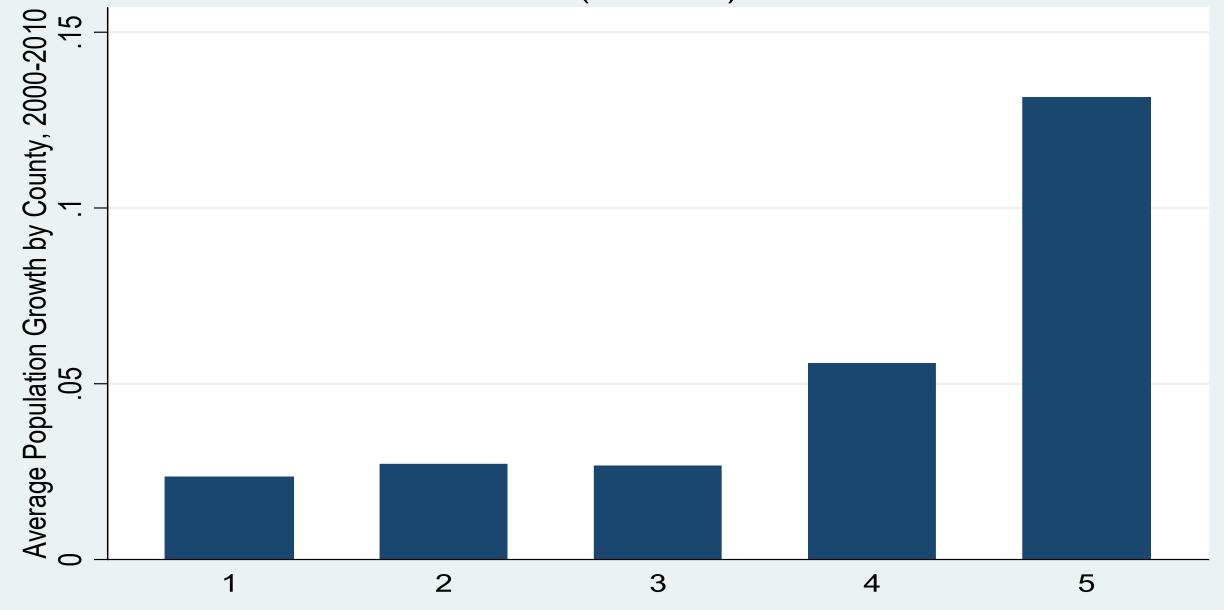
ure 1: Per Capita Payroll and Density Across New York City Zip Codes

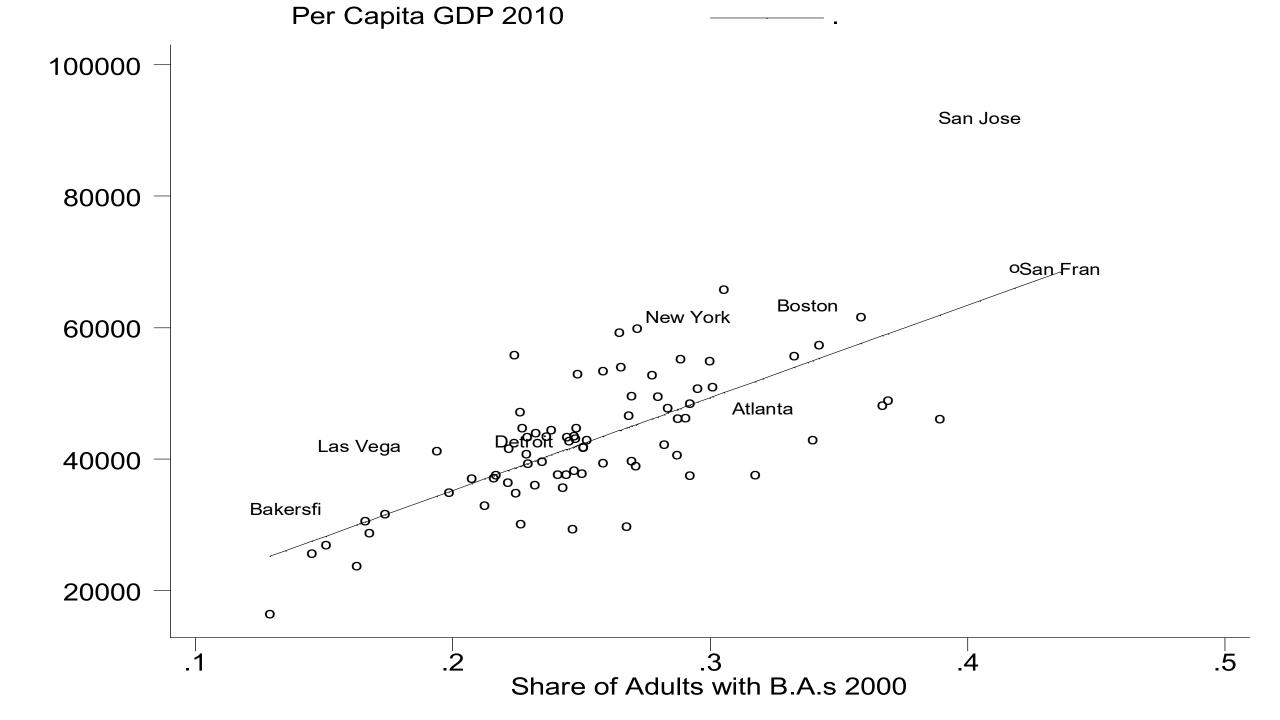
### Geography of not working: Prime men 2015





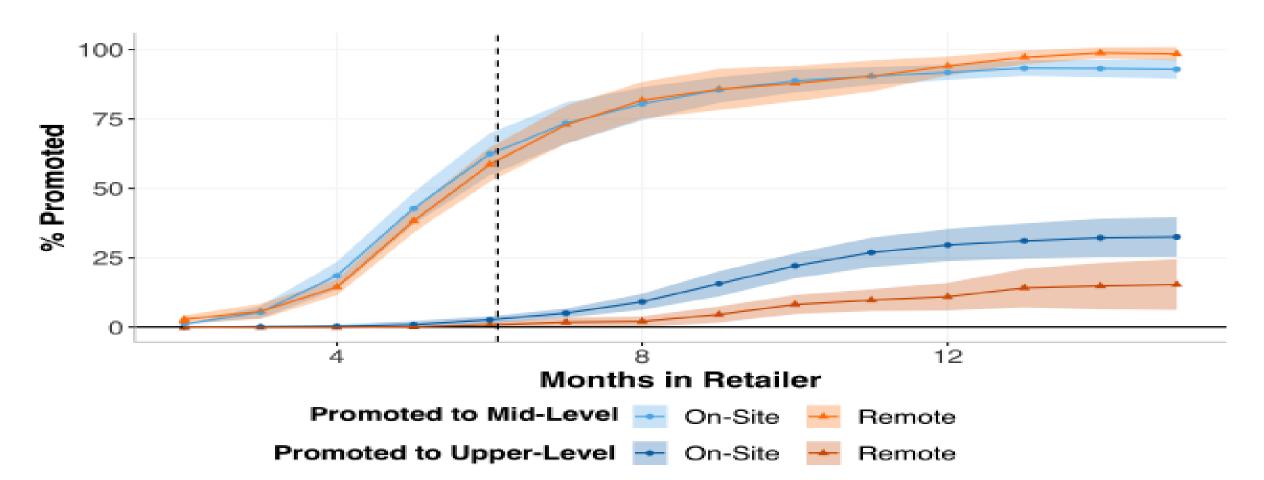




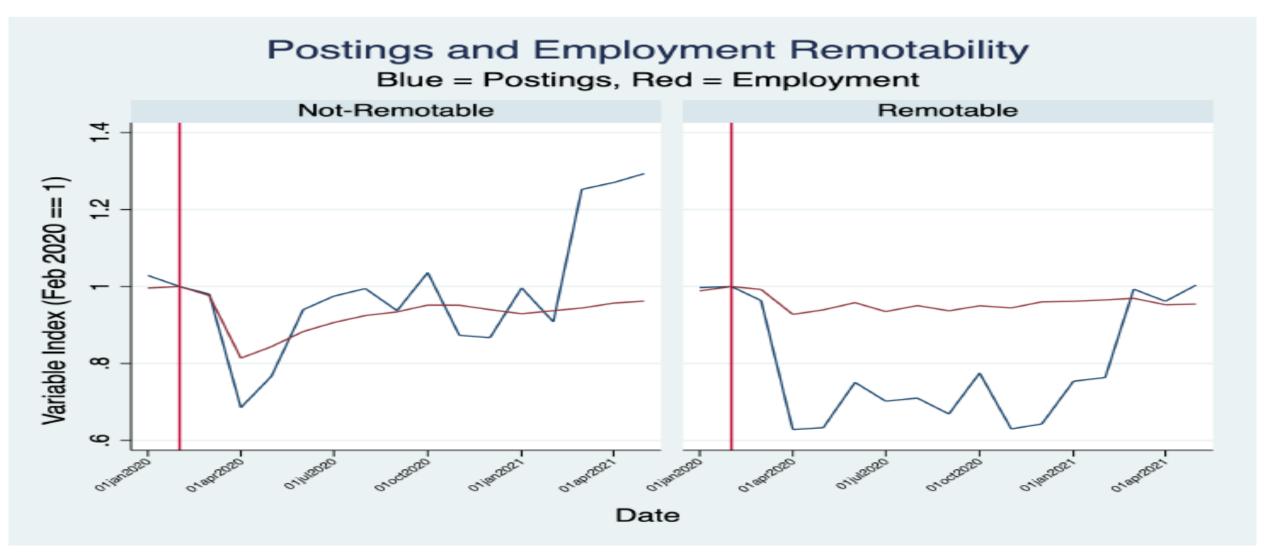


## Emmanuel and Harrington: Going Remote

Figure A.2: Promotion Shares By Tenure for Remote and On-Site Workers



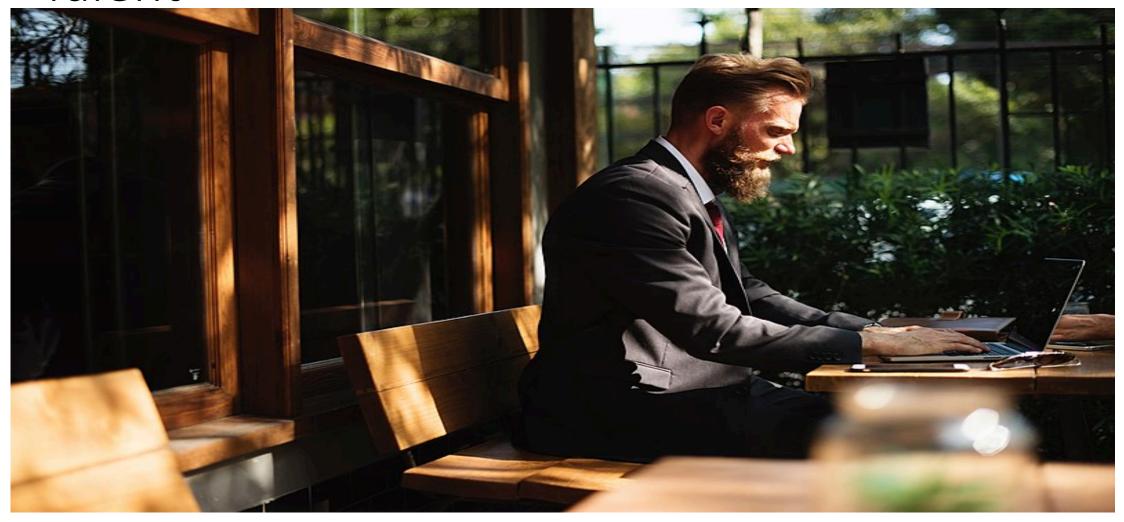
# Companies Don't Hire Remote Workers! (Work is by Morales-Arilla and Daboin)



## The Inequality of the Remote Workplace

May 2020	Total Civilian	Unable to Work Due to Pandemic (Closure or Lost		Total Employed	Teleworking Due to Pandemic		
	Population	Business)		Population			
		Number	Percent		Number	Percent	
Total, 25 years and over	222,559	41,616	18.7	123,109	45,989	37.4	
Less than a high school diploma	19,607	3,941	20.1	6,887	355	5.2	
High school graduates, no college <sup>3</sup>	61,403	12,025	19.6	28,708	4,379	15.3	
Some college or associate degree	57,510	12,235	21.3	31,581	7,928	25.1	
Bachelor's degree and higher <sup>4</sup>	84,038	13,416	16.0	55,933	33,327	59.6	
Bachelor's degree only	51,890	9,011	17.4	33,778	18,069	53.5	
Advanced Degree	32,148	4,405	13.7	22,155	15,258	68.9	

# Zoom Means More Competition for Global Talent



## Everything Depends on the Medical Response

- # 1: If the shock doesn't end quickly and if pandemics reappear, then the costs for cities and all the economy are enormous.
- # 2: If this ends quickly, and doesn't happen again then the shock is real but doesn't change urban life massively. Still there will be short term shifts:
  - Commercial space is more vulnerable than residential.
  - Cities will still reallocate from old to young, and remote work will continue.
- #3: Global talent has just gotten more mobile— and yet there is a dire need to help the urban disadvantaged.
  - Smarter government rather than more or less government.
  - Fewer regulations that bind small businesses or builders.
  - The need to experiment and evaluate.

#### Marketed rents

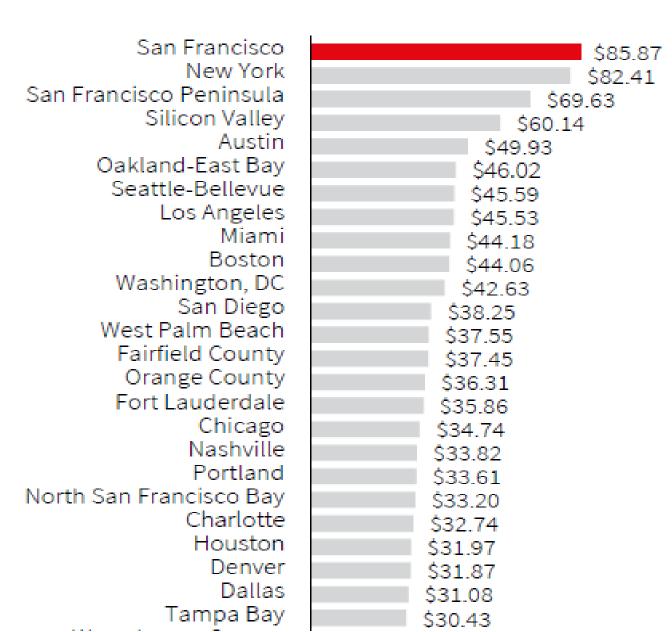
\$ per square foot

### Data from JLL

These high end markets are unlikely to see large scale vacancies, even with substantial price falls

The margin of error between current price and operating cost is too large.

Some Class C may convert to residential



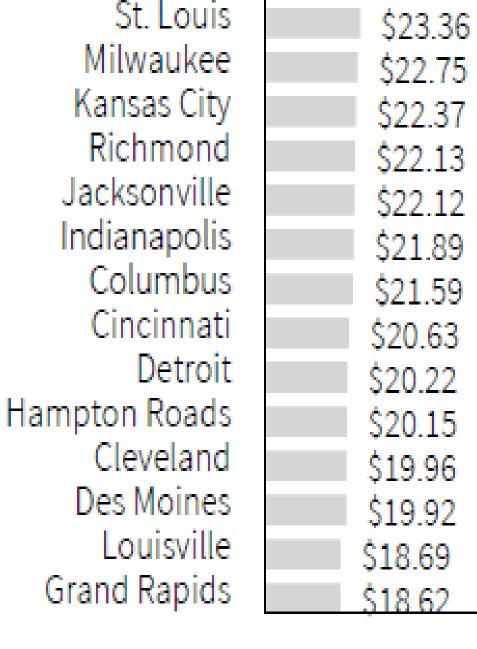
### Data from JLL

These lower end markets have a much smaller margin of error.

And less demand for residential conversion.

This should mean that vacancies are far more plausible.

That will create negative local spillovers.



\$0 \$20 \$40 \$60 \$80 \$100

